

Professional Services

How can SAP® solutions enable you to change the game?

SAP solutions help professional services firms align every aspect of operations to allow them to deliver consistent quality and high-value services to clients and to generate nonlinear growth through digitalization. With SAP solutions, companies can innovate and redefine business and pricing models for outcome-based services and subscription billing.

What do SAP solutions help customers do?

Business development and sales



Improve sales effectiveness and insights to achieve profitable growth.

Project and managed services business



Produce compelling projects and services in the most efficient and profitable way.

Talent supply chain



Optimize talent supply while satisfying client demands anytime and anywhere in a cost-effective way.

What are the benefits?

SAP software helps professional services firms run at their best through:

- Improved assurance that the right staff is available to sell and deliver services
- Increased profitability and client satisfaction with projects delivered as planned
- Accurate bids that win new business while protecting profitability

Why SAP?

SAP solutions connect processes for a variety of industry value chains by integrating horizontal lines of business with industry-specific solutions on premise, in the cloud, and through mobile devices.

Key facts

19

Of the top 20

Professional services firms run SAP software*

>58k

Firms

Worldwide in professional services are SAP customers*

Customers

- ▶ [Infosys](#)
- ▶ [Serco Group plc](#)
- ▶ [NTT Data](#)
- ▶ [T-Systems](#)
- ▶ [Baker & McKenzie](#)

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*SAP Performance Benchmarking